

F100 vs. HP2680A						
Both cases calculated at 600,000 pages per month.						
Based on configured printer price of \$180,690:						
US list for printer \$175,000, SCSI adapter card \$2495, extender \$3195						
				Depr'cn	Base *	Usage
Case 1		HP 2680 (qty2)		0	1930	1980
		F100		2485	1400	1874
Includes depreciation 5 year , straight line, 10 % salvage value, less 2680 trade-in credit						
Case 2		HP 2680 (qty1)		0	965	1980
		HP 2680 (qty2)		0	1930	1980
		F100		0	1400	1874
Does not include depreciation. Monthly cash flow after printer purchase.						
* Base monthly maintenance charge						
Assumptions:						
				2680		F100
		Base mmc (24 x 7 coverage)		965		1400
		Usage (\$/K pages)		3.3		3.12
		Toner/Developer (\$/K pages)		1.498		1.336
** \$44 per 10,000 feet translates into \$3.12 per 1000 pages (8 1/2 x 11						
The Sales Guide (page 11) states \$6786 as monthly COO at 600K pages.						
This does not include 2680 trade-in credit as does the COO number above, \$6561.						
Cost per page on page 12 of the Sales Guide is found by dividing \$6786 by 600K pages.						
Monthly Expenditures:						
Base monthly maintenance charge, usage charge, toner and developer						
Paper and F100 depreciation not included.						
	K pages			HP2680A	2 -2680	F100
	400			2884	3849	3182
	500			3364	4329	3628
	600			3844	4809	4074
	700			4324	5289	4519
	800			4803	5768	4965
	900			5283	6248	5410
	1000			5763	6728	5856
	1200			6723	7688	6747
	1300			7202	8167	7193
	1400			7682	8647	7638
	1500			8162	9127	8084

	1600			8642	9607	8530
	1700			9122	10087	8975
	1800			9601	10566	9421
	1900			10081	11046	9866
	2000			10561	11526	10312

